



weatherbee
resources



... *your* resource for hospice
consulting, education
and products.

Weatherbee Consulting Services

Compliance

Mock Surveys ♦ Compliance Audits
Clinical and Operational Due Diligence
Compliance Program Effectiveness Assessment

Investigations

Clinical Record Auditing ♦ TPE, UPIC, SMRC / Appeal Strategies
Independent Review Organization (IRO)

Operations

Interim Management ♦ Pharmacy Expertise
IDG Re-tooling ♦ Coaching, Mentoring and Support

Quality

Physician Advisory Services
QAPI Program Assessment ♦ CAHPS and PEPPER Analyses

Education

Customized On-site Education and Webinars
Hospice Physician Compliance HMDC Certification Conference

For more information on these and other consulting services, go to

www.weatherbeeresources.com/consulting

or call us at

(866) 969-7124

Hospice Regulatory Boot Camp

Comprehensive Regulatory Compliance and Documentation Training for Hospices



More than 8,900 hospice professionals have attended Weatherbee's renowned Hospice Regulatory Boot Camp since 2007.



Boot Camp topics covered include:

- ◆ Eligibility, Election & Admission
- ◆ Initial & Comprehensive Assessment
- ◆ Role of the Hospice Physician
- ◆ Higher Levels of Care
- ◆ Requirements for Billing and Payment
- ◆ Discharge, Revocation & Transfer
- ◆ QAPI, HQRP, TPE & PEPPER
- ◆ Surveys, Audits & Investigations

Using three case studies, we delve deep into the essentials of hospice documentation for all IDG members. Topics include local coverage determination (LCD) guidelines, proper use of assessment tools, and take-home documentation strategies.

2022 Boot Camp Calendar

March 21-23 Virtual

June 27-29 in Pittsburgh, Pennsylvania

September 12-14 in National Harbor, Maryland

December 5-7 in Las Vegas, Nevada

**For more information and to register, go to
www.weatherbeeresources.com/boot-camps**



JOINTLY ACCREDITED PROVIDER™
INTERPROFESSIONAL CONTINUING EDUCATION

In support of improving patient care, this activity has been planned and implemented by Relias LLC and Weatherbee Resources. Relias LLC is jointly accredited by the Accreditation Council for Continuing Medical Education (ACCME), the Accreditation Council for Pharmacy Education (ACPE), and the American Nurses Credentialing Center (ANCC), to provide continuing education for the healthcare team.

Relias LLC designates this virtual conference for a maximum of 14.75 AMA PRA Category 1 Credits™. Physicians should claim only the credit commensurate with the extent of their participation in the activity.

14.75 ACPE and ANCC contact hours will be awarded to participants who meet the criteria for successful completion.

Criteria for Judging Successful Completion: Participants will only receive contact hours if they attend the webinar in its entirety. Partial credit will not be given. Once the activity is over, the participant will be required to complete an evaluation survey online. Once the participant completes the webinar evaluation, a certificate will automatically generate for the participant to print.

COMPLIANCE The Compliance Certification Board (CCB) has approved this event for up to 22.5 CCB CEUs. Continuing Education Units are awarded based on individual attendance records. Granting of prior approval in no way constitutes endorsement by CCB of this program content or of the program sponsor.

The Hospice Regulatory Boot Camp meets the criteria for completion of Regulatory & Compliance Issues, a Level II Module of NHPCO's Manager Development Program (MDP).



hospice compliance network

a service of Weatherbee Resources

If your hospice wants to increase regulatory competence, assure compliance, incorporate quality and best practices, and be ready for audits and surveys, the Hospice Compliance Network (HCN) is your solution!

Invest in your hospice's compliance program and staff — become a member of the Hospice Compliance Network. Member services:

Monthly Webinar Series

Compliance Hotline

Hospice Market Atlas™

Quarterly Roundtable

10% Discount on Each Boot Camp Registration

10% Discount on Select Weatherbee Products

Hospice Compliance Network Forum

Regulatory & Consulting Reference Center Library

Consulting FAQ Sheets & Survey Tip Sheets

Forum Resource Library

Join today! Go to www.weatherbeeresources.com/hcn-membership

Our hospice budgets for Boot Camp and our HCN membership every calendar year. We have found the information we learn is essential to our organization and is taught by the industry's most knowledgeable consultants.

— Christian Care Centers, Inc., Mesquite, Texas

2022 HCN Webinar Series & Quarterly Roundtables



The Hospice Compliance Network Webinar Series
2022 theme is *Taking a Look at the Inner Workings of Our Hospice*

HCN WEBINAR SCHEDULE:

- January 12 *Lessons & Examples: How to Avoid a HIPAA Fine*
- February 16 *How to Simplify Your Compliance in 2022*
- March 16 *Using Hospice Data to Build Market Share*
- April 20 *Balancing the Medical Director Clinical and Administrative Roles in Hospice*
- May 18 *Incorporating Equity, Diversity & Inclusion (EDI) into Your Organization from the Inside Out*
- June 15 *What If the Patient Was Sitting at Your IDG Meeting?*
- July 20 *What Should Your Hospice Medical Director Be Doing?*
- August 17 *Investigating Internal Complaints*
- September 21 *Working Your Compliance Plan to Maximize Results and Minimize Risk*
- October 19 *Documentation of Relatedness and Its Role in Payment-Related Scrutiny*
- November 16 *Hospice Board Responsibilities*
- December 14 *The 2022 Hospice Year in Review*

Register today! <https://education.hospicecompliance.com/>

In support of improving patient care, this activity has been planned and implemented by Relias LLC and Weatherbee Resources. Relias LLC is jointly accredited by the Accreditation Council for Continuing Medical Education (ACCME), the Accreditation Council for Pharmacy Education (ACPE), and the American Nurses Credentialing Center (ANCC), to provide continuing education for the healthcare team.



2022 QUARTERLY ROUNDTABLE SCHEDULE WITH GUEST HEALTHCARE ATTORNEYS & EXPERTS:

February 23 Lynette Byrd, Oberheiden, PC
May 25 Igor Gorlach, King & Spalding

August 24 Jacob Harper, Morgan Lewis
November 30 Rachel Hold-Weiss, Arent Fox

*All dates & topics
subject to change.*

Products for All Members of Your Hospice Team



Hospice Form Contract Templates

This is an electronic, downloadable product.

Compliant contracts are an essential component of the Office of Inspector General's (OIG) recommendations for an effective compliance program. The hospice experts at Weatherbee Resources and Arent Fox, LLP, a healthcare law firm, have created 6 templates that allow the hospice provider and/or its legal counsel to customize each contract to include any state, federal, accreditation, or best practice language.



Hospice Policies & Procedures

This is an electronic, downloadable product.

Available in separate volumes — Administration, Human Resources, Patient Care — that may be purchased individually or together. Each volume includes operational and regulatory policies and procedures consistent with the Medicare Conditions of Participation (CoPs). Regulatory Policies & Procedures manual is designed for hospices that don't need new operational policies and procedures but want to be certain they have the policies needed for compliance with hospice regulations.



Policies & Procedures Updates Subscription

Weatherbee's Hospice Policies & Procedures are updated as needed when there are changes in regulations or patient care practices that affect hospice programs. This optional subscription fee assures that your policies and procedures are in a constant state of readiness and reflect current regulatory requirements.



Hospice Compliance Network (HCN) Membership

Compliance training, tools, and resources to suit your organization's needs ... Monthly Webinar Series, Compliance Hotline, Quarterly Roundtable, Hospice Market Atlas, Forum, Regulatory & Consulting and Resource Libraries, and discounts on Boot Camp registrations and select Weatherbee products.



60-90 Day Benefit Calculator

Easy to use 60- and 90-day benefit calculator, two-sided sheet. This durable product makes calculating benefit periods easy and fast, and most importantly, accurate.

Leap Year Supplement sent separately at no charge and available free as link on Weatherbee's website.



LCD Guidelines Pocket Pal

This durable pocket pal product is based on LCD guidelines from CGS, NGS, or PGBA. Includes assessment tools.

10 Pocket Pals are included in each order.

For more information visit www.weatherbeeresources.com/products



Order, Join, Register Today!

Hospice Name _____ Date _____

Shipping Street, City, State Zip _____

Contact Person's Name _____

Email _____

Telephone _____ Fax _____

Qty	Item	Price	Total
	Contract: Business Associate Agreement <i>(price for one location)</i>	\$250	
	Contract: General Inpatient Care <i>(price for one location)</i>	\$250	
	Contract: Inpatient Respite Care <i>(price for one location)</i>	\$250	
	Contract: Skilled Nursing Facility / Nursing Facility Resident <i>(price for one location)</i>	\$250	
	Contract: Medical Director <i>(price for one location)</i>	\$250	
	Contract: Hospice Physician <i>(price for one location)</i>	\$250	
	Contract Set: All Six (6) Contracts <i>(save \$250) (price for one location)</i>	\$1,250	
	Hospice Policies & Procedures: All 3 volumes <i>(save \$385)</i>	\$1,100	
	Hospice Policies & Procedures: Administration	\$495	
	Hospice Policies & Procedures: Human Resources	\$395	
	Hospice Policies & Procedures: Patient Care	\$595	
	Hospice Regulatory Policies & Procedures	\$695	
	Policies & Procedures Updates Two-Year Subscription <i>(must have previously purchased policies & procedures)</i>	\$150	
	* Benefit Calculator Sheet <i>(for orders of 10 or more, call for pricing)</i>	\$8.99	
	* LCD Guidelines Pocket Pal ... includes assessment tools <i>(durable / sold in packs of 10)</i> VERSION: <input type="checkbox"/> CGS <input type="checkbox"/> NGS <input type="checkbox"/> PGBA	\$100	
	Hospice Compliance Network Annual Membership ... includes Hotline, webinars, Atlas, etc. <i>(call for multi-location pricing)</i>	\$1,250	
	Hospice Compliance Hotline Annual Subscription <i>(send Business Associate Agreement with order form)</i>	\$395	
Hospice Compliance Network Monthly Webinars – For more information and to register, visit https://education.hospicecompliance.com/			

Hospice Regulatory Boot Camp

March 7-9, 2022 | Virtual Event \$799 ♦ Pittsburgh, PA | June 27-29, 2022 | \$1,099

National Harbor, MD | September 12-14, 2022 | \$1,099 ♦ Las Vegas, NV | December 5-7, 2022 | \$1,099

For more information and to register, visit: www.weatherbeeresources.com/boot-camps



All orders must be pre-paid

CHARGE my credit card: Amex MasterCard Visa

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Exp Date: Security Code:

Card Billing Zip Code: _____

Name on Card: _____

CHECK enclosed payable to: Weatherbee Resources

Order subtotal: _____

Discount: _____

Call for information! HCN members 10% off product orders of \$200 or more!

* Shipping & Handling: _____

Add \$2 for Benefit Sheets

LCD Pocket Pals \$10 (1-5 packs) or \$18 (6+ packs)

Total due: _____

To Order:

Call: (866) 969-7124 (Mon - Fri 9 to 5 ET)

Fax: (508) 778-8899

Email: orders@weatherbeeresources.com

Online: www.weatherbeeresources.com/products

If your hospice wants to ...

- ◆ **increase confidence your claims will be paid**
- ◆ **enhance physician and team understanding of regulations**
- ◆ **strengthen staff documentation practices**
- ◆ **increase regulatory competency**
- ◆ **assure compliance, quality and best practices**

... then your hospice needs Weatherbee Resources!

As the largest consulting firm in the country
working exclusively with hospices,
Weatherbee understands the unique and evolving compliance
challenges you and your team face every day.

www.weatherbeeresources.com

(866) 969-7124

